

GENOVESE VANDERHOOF & ASSOCIATES
Cultural Management Consultants

EMPLOYMENT OPPORTUNITY

OPERA ATELIER
Toronto, Ontario
General Manager

Opera Atelier invites applications and referrals for the position of General Manager.

The Organization

Opera Atelier holds a unique place in the North American theatre community, producing opera, ballet and drama from the 17th and 18th centuries. These productions draw upon the aesthetics and ideals of the period, featuring soloists of international acclaim, period ballet, original instruments, elaborate stage decor, exquisite costumes and an imaginative energy that sets Opera Atelier apart.

Opera Atelier is not in the business of “reconstruction”; rather, each production is a new creative effort and takes its own place in history. Opera Atelier strives to create productions that would have been recognized and respected in their own time while providing a thrilling theatrical experience for modern audiences.

Under the direction of founders Marshall Pynkoski and Jeannette Lajeunesse Zingg, Opera Atelier has been acclaimed throughout Canada, in Houston, Cleveland, New York, Stuttgart, Halle, Bremen, London (BBC Proms), Paris, Montreux, Citta di Castello, Singapore, throughout Japan and, most recently, in Seoul, Korea. Opera Atelier has collaborated with some of early music’s most distinguished artists including Andrew Parrott, Trevor Pinnock, Hervé Niquet, Marc Minkowski, and many others.

Its current budget is approximately \$2.8million. The 2011/12 season includes DON GIOVANNI and ARMIDE (a co-production with Glimmerglass Opera), tours to Columbus, OH and Versailles, collaborations with Tafelmusik Baroque Orchestra, and educational/outreach, and training activities.

The Position:

Reporting to the Board of Directors, the General Manager will provide leadership on all administrative matters, including budgeting and fiscal management, contracts, operations, human resources, marketing, and development.

Opera Atelier is a Director and Choreographer-driven performing arts organization: the General Manager's relationship with the founding Co-Artistic Directors, Marshall Pynkoski and Jeannette Lajeunesse Zingg is of paramount importance. The artistic directors' creative vision drives the company and their aesthetic plays a defining role in all aspects of company policy.

The General Manager is charged with achieving the organization's goals for artistic excellence, financial stability, and community engagement.

Candidate Profile:

We seek a highly motivated individual with a demonstrated track record of seven or more years of relevant management leadership with excellent financial and organizational skills, superb written and oral communications skills, as well as experience in responsible fiscal stewardship. A strong track record in fund-raising is essential.

The ideal candidate will have the ability to work cooperatively with a volunteer board, the co-artistic directors, and a professional management; a consultative team player comfortable in an environment that allows the strengths of staff and volunteers to flourish. A knowledge of opera production and repertoire would be an asset.

Other necessary skills include the successful recruitment and supervision of staff, experience in the development and management of budgets, a knowledge of marketing, artistic operations, educational programming, and tour management, and a good grasp of strategic problem solving.

The position requires the ability to establish and maintain effective working relationships with artistic personnel, board members, administrative staff, funders, corporate and individual donors, the opera community, the media, and the audience. A strong contact network throughout the cultural industry would be useful.

Salary commensurate with experience.

Preference given to qualified Canadian applicants.

How to Apply:

Please send resume and cover letter with salary requirements and a list of references by Wednesday, January 11, 2012 to:

**Margaret Genovese
Senior Partner
Genovese, Vanderhoof & Associates
77 Carlton Street, Suite 1103
Toronto, ON
Canada M5B 2J7
E-mail: gvasearch@gmail.com**

www.operaatelier.com, www.genovesevanderhoof.com